**RAHUL KUMAR**

**Contact**: +91 – 8527693363; **Email:**rahulkumardu@gmail.com****

**CAREER OBJECTIVE**

Seeking challenges with leading Corporates and MNCs where I could visualize myself operating at suitable level as good professionalwhile utilizing my core competencies maximally & to synergize these with my education ,skills and experience.

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**SUMMARY OF SKILLS**

* Dynamic and diligent and a fast learner, **MBA (Marketing & HR)** from Birla Institute of Technology, Mesra, Ranchi. Aiming to secure a good position in a dynamic corporate organization.
* An APTECH certified Computer Professional (Web Development).
* Ability to work comfortably with people from diverse backgrounds and experiences.

**WORK EXPERIENCE**

**Total Work Experience: 5.2 Years.**

***At present, Working with ICICI BANK as a SENIOR SALES OFFICER from last Four years and Eight months.***

**Job responsibilities:**

* To sell liability products (CASA, Insurance Products and other products) and meet the target.
* Enhancing relationship with the customers and ensure proper handling and fulfillment of service requirements and grievances.
* To tap other banking needs of customer and generate referrals for NCA.

***Previously, Worked with Sharekhan Ltd as a Sales Executive ( For6 Months)***

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**EDUCATIONAL CREDENTIALS**

**MBA (MARKETING & HR) – 2010**

Birla Institute of Technology,Mesra, Ranchi .

**BSC (HONORS) - 2007**

A. N. College, Patna, Bihar**.**

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**SUMMER INTERNSHIP**

Completed a Summer Internship on “Contract Labour Management at Usha Martin Limited”, from Usha Martin Ltd. Ranchi, Jharkhand.

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**PERSONAL DETAILS**

**Date of Birth-** 5th December 1984

**Parent’s Name:**

Mr. Dhananjay Prasad Singh

Mrs. Uma Singh.

**Blood Group**: B (Rh+)

**Nationality**: Indian

**Religion**: Hindu

**Languages Known**: English, Hindi.

**Hobbies/Interests**: Listening Music, Watching Movies & Cricket.

**Personal Traits**: Optimist & Team Player.

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I hereby declare that the details furnished above are true to my knowledge.

Date:

Place: (Signature)